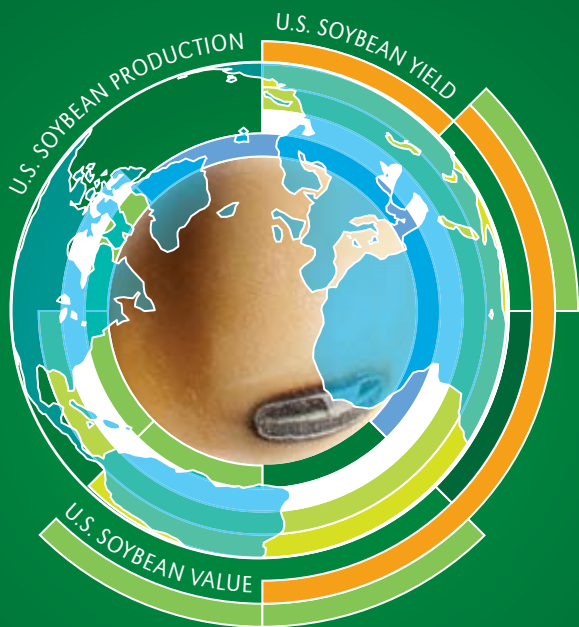

SoyStats® 2013



A Reference Guide to Important
Soybean Facts & Figures

A publication of the American Soybean Association

SoyStats® 2013

A publication of the American Soybean Association

Welcome to the 2013 edition of SoyStats®, your comprehensive resource for statistical information about the U.S. soybean industry and its relationship to global oilseed production. Information has been compiled and prepared by the American Soybean Association from U.S. Department of Agriculture data unless otherwise noted.

Some soybean highlights from 2012:

- Total value of the U.S. soybean crop was more than \$43 billion.
- U.S. soybean production was 3.015 billion bushels, down slightly from the previous year.
- The U.S. exported 1.345 billion bushels of soybeans, or about 45% of total production.
- U.S. soybean farmers planted 77.2 million acres (31.2 million hectares), an increase of 2.2 million acres (.89 million hectares) over 2011.
- Average yield in the U.S. was 39.6 bushels per acre, down from 41.9 the previous year.
- The U.S. was second to Brazil (3.068 billion bushels) in soybean production.
- Brazil was also the world's largest exporter of soybeans with 1.411 billion bushels.
- Soybeans represented 57% of the world's oilseed production.
- U.S. biodiesel production stayed stable at 1.1 million gallons.

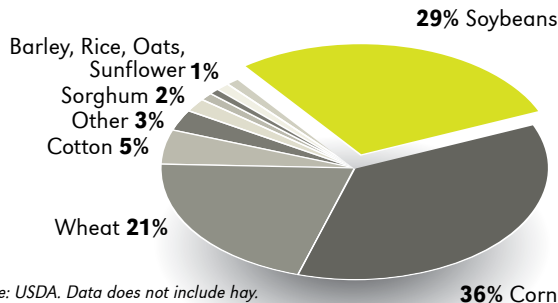
Soybean facts:

- A bushel of soybeans weighs 60 lbs. (27.22 kg)
- One bushel of soybeans produces 11 pounds of oil and 48 pounds of protein-rich meal.
- The soybean plant is a legume related to peas, clover and alfalfa.
- Each soybean plant produces 60 to 80 pods, each holding three pea-sized beans.
- Farmers in more than 30 states grow soybeans, making it the United States' second largest crop in cash sales—and the top value crop export.

Get SoyStats® on the web at www.SoyStats.com

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Crop Area Planted 2012



Source: USDA. Data does not include hay.

U.S./Metric Conversion Table

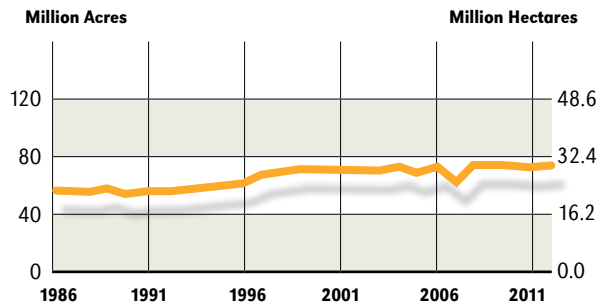
A bushel of soybeans weighs 60 lbs (27.22 kg)

- 1 metric ton = 36.74 bushels of soybeans
- 1 metric ton = 2,200 pounds
- 1 metric ton = 1.1 short tons
- 1 hectare = 2.471 acres

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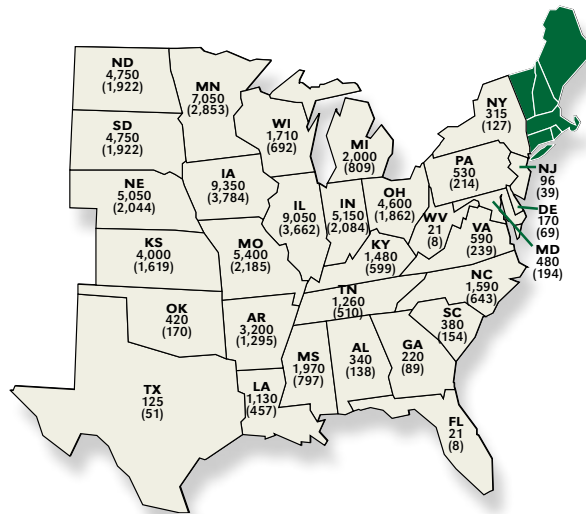
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U.S. Soybean Area Planted 1986-2012



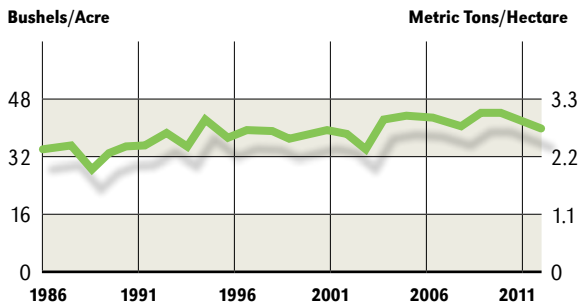
Source: USDA

U.S. Soybean Area Planted by State 2012



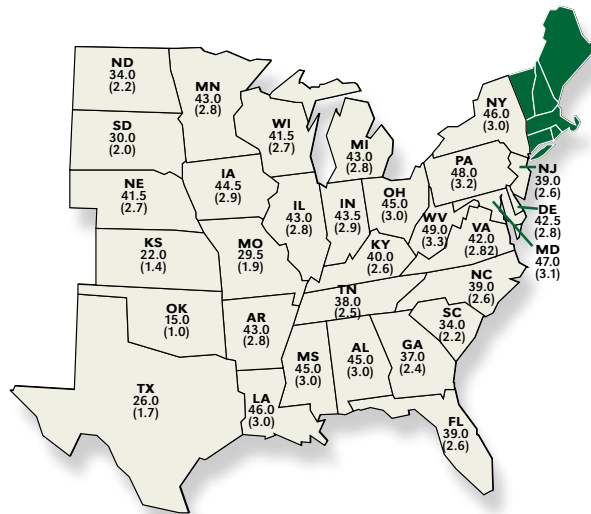
Source: USDA

U.S. Soybean Yield 1986-2012



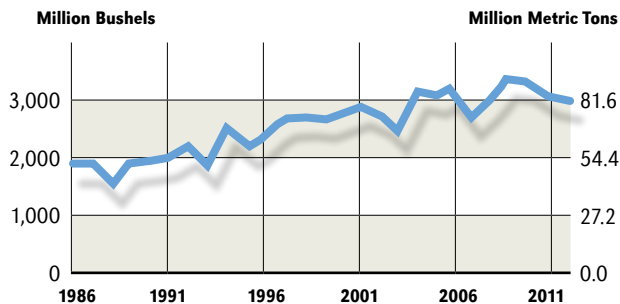
Source: USDA

U.S. Soybean Yield by State 2012



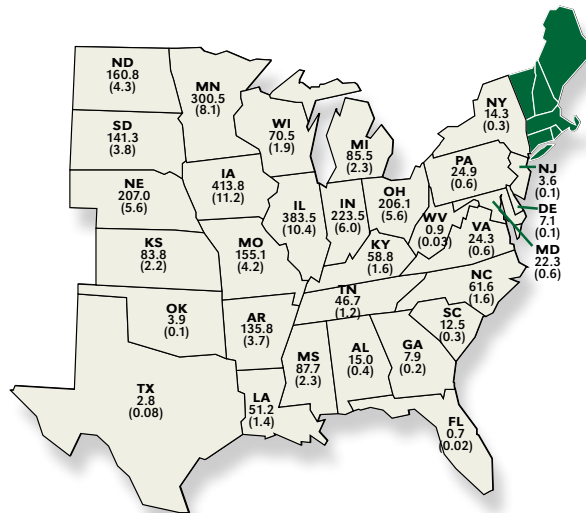
Source: USDA

U.S. Soybean Production 1986-2012



Source: USDA

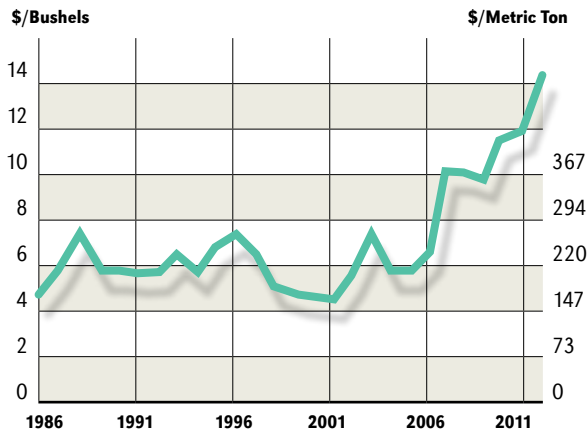
U.S. Soybean Production by State 2012



State	Million Bushels	Million Metric Tons	State	Million Bushels	Million Metric Tons
Alabama	15.0	0.4	Nebraska	207.0	5.6
Arkansas	135.8	3.7	New Jersey	3.6	0.1
Delaware	7.1	0.1	New York	14.3	0.3
Florida	0.7	0.02	N. Carolina	61.6	1.6
Georgia	7.9	0.2	N. Dakota	160.8	4.3
Illinois	383.5	10.4	Ohio	206.1	5.6
Indiana	223.5	6.0	Oklahoma	3.9	0.1
Iowa	413.8	11.2	Pennsylvania	24.9	0.6
Kansas	83.8	2.2	S. Carolina	12.5	0.3
Kentucky	58.8	1.6	S. Dakota	141.3	3.8
Louisiana	51.2	1.4	Tennessee	46.7	1.2
Maryland	22.3	0.6	Texas	2.8	0.08
Michigan	85.5	2.3	Virginia	24.3	0.6
Minnesota	300.5	8.1	W. Virginia	0.9	0.03
Mississippi	87.7	2.3	Wisconsin	70.5	1.9
Missouri	155.1	4.2			

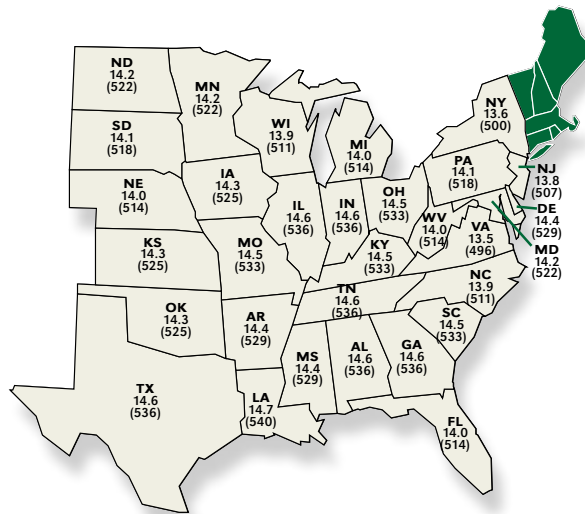
Source: USDA

U.S. Soybean Prices Paid to Farmers 1986-2012



Source: USDA

U.S. Soybean Price to Farmers by State 1986-2012



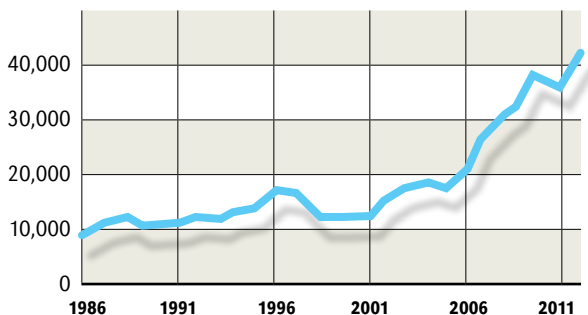
Source: USDA

Year	Dollars/Bushel	Dollars/Metric Ton	Year	Dollars/Bushel	Dollars/Metric Ton
1986	4.7	176	2000	4.5	167
1987	5.8	216	2001	4.3	161
1988	7.4	273	2002	5.5	203
1989	5.6	209	2003	7.3	270
1990	5.7	211	2004	5.7	211
1991	5.5	205	2005	5.6	208
1992	5.5	204	2006	6.4	236
1993	6.4	235	2007	10.1	371
1994	5.4	201	2008	9.9	366
1995	6.7	247	2009	9.5	352
1996	7.3	270	2010	11.3	415
1997	6.4	238	2011	12.5	459
1998	4.9	181	2012	14.3	525
1999	4.6	170			

State	Dollars/Bushel	Dollars/Metric Ton	State	Dollars/Bushel	Dollars/Metric Ton
Alabama	14.6	536	Nebraska	14.0	514
Arkansas	14.4	529	New Jersey	13.8	507
Delaware	14.4	529	New York	13.6	500
Florida	14.0	514	N. Carolina	13.9	511
Georgia	14.6	536	N. Dakota	14.2	522
Illinois	14.6	536	Ohio	14.5	533
Indiana	14.6	536	Oklahoma	14.3	525
Iowa	14.3	525	Pennsylvania	14.1	518
Kansas	14.3	525	S. Carolina	14.5	533
Kentucky	14.5	533	S. Dakota	14.1	518
Louisiana	14.7	540	Tennessee	14.6	536
Maryland	14.2	522	Texas	14.6	536
Michigan	14.0	514	Virginia	13.5	496
Minnesota	14.2	522	W. Virginia	14.0	514
Mississippi	14.4	529	Wisconsin	13.9	511
Missouri	14.5	533			

U.S. Soybean Crop Value 1986-2012

Million Dollars



Year	Million Dollars	Year	Million Dollars
1986	9,286	2000	12,521
1987	11,394	2001	12,663
1988	11,492	2002	15,240
1989	10,916	2003	18,012
1990	11,042	2004	17,932
1991	11,087	2005	17,337
1992	12,176	2006	20,499
1993	11,974	2007	26,884
1994	13,756	2008	29,458
1995	14,617	2009	32,145
1996	17,400	2010	37,547
1997	17,373	2011	38,498
1998	13,513	2012	43,194
1999	12,288		

Source: USDA

U.S. Soybean Crop Value by State 2012

State	Million Dollars	State	Million Dollars
Alabama	220	Nebraska	2,899
Arkansas	1,957	New Jersey	51
Delaware	103	New York	195
Florida	11	N. Carolina	857
Georgia	116	N. Dakota	2,284
Illinois	5,600	Ohio	2,988
Indiana	3,264	Oklahoma	56
Iowa	5,918	Pennsylvania	351
Kansas	1,199	S. Carolina	182
Kentucky	853	S. Dakota	1,992
Louisiana	754	Tennessee	682
Maryland	317	Texas	42
Michigan	1,198	Virginia	329
Minnesota	4,268	W. Virginia	14
Mississippi	1,264	Wisconsin	981
Missouri	2,250		

Source: USDA

As Percentage of Total Principal Crop

State	Percent	State	Percent
Alabama	17	Nebraska	21
Arkansas	37	New Jersey	10
Delaware	24	New York	9
Florida	0.2	N. Carolina	22
Georgia	3	N. Dakota	21
Illinois	36	Ohio	41
Indiana	39	Oklahoma	2
Iowa	30	Pennsylvania	12
Kansas	15	S. Carolina	15
Kentucky	32	S. Dakota	26
Louisiana	25	Tennessee	30
Maryland	30	Texas	1
Michigan	23	Virginia	21
Minnesota	26	W. Virginia	7
Mississippi	40	Wisconsin	19
Missouri	41		

Source: USDA

*Includes field crops, fruits, nuts and commercial vegetables

U.S. Soybean Production Costs & Returns 2012

U.S. Soybean Crush 1986-2012

Category	\$/Planted Acre	\$/Planted Hectare
Gross value of production		
Soybeans	576.22	1,423.83
Total, gross value of production	576.22	1,432.83

Operating Costs:

Seed	59.87	147.94
Fertilizer*	23.41	57.85
Chemicals	17.25	42.62
Custom operations	7.36	18.19
Fuel, lube, and electricity	20.96	51.79
Repairs	14.04	34.69
Purchased irrigation water	0.15	0.37
Interest on operating capital	0.12	0.3
Total, operating costs	143.16	353.75

Allocated overhead:

Hired Labor	2.13	5.26
Opportunity cost of unpaid labor	17.62	43.54
Capital recovery of machinery and equipment	85.62	211.57
Opportunity cost of land (rental rate)	138.87	343.15
Taxes and insurance	10.38	25.65
General farm overhead	15.49	38.28
Total, allocated overhead	270.11	667.44

Total cost listed	413.27	1,021.19
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Value of production less total costs listed	162.95	402.64
Value of production less operating costs	433.06	1070.08

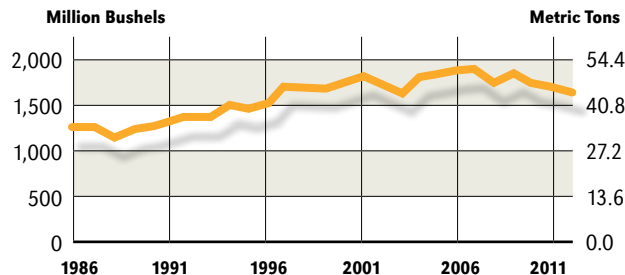
Supporting information:

Yield (bushels per planted acre)(mt/ha)	42	2.85
Price (\$ per bushel at harvest)(\$/mt)	13.59	499
Enterprise size (planted acres)(ha) **	303	123
Production practices: **		
Irrigated (percent)	9	9
Dryland (percent)	91	91

* Commercial fertilizer, soil conditioners and manure

** Developed from survey base year, 2006

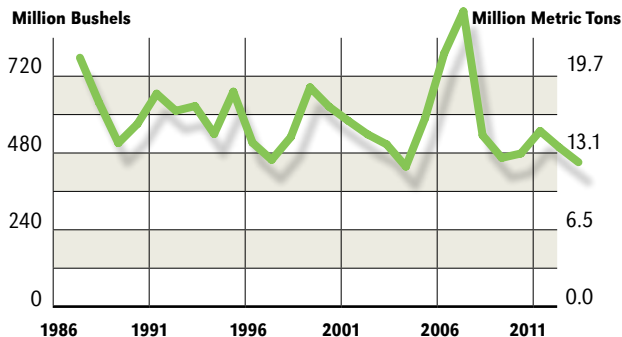
Sources: USDA, Industry Estimates



Year	Million Bushels	Metric Tons	Year	Million Bushels	Metric Tons
1986	1,179	32.0	2000	1,641	44.6
1987	1,174	31.9	2001	1,700	46.2
1988	1,058	28.8	2002	1,615	43.9
1989	1,146	31.1	2003	1,530	41.6
1990	1,187	32.3	2004	1,696	46.1
1991	1,254	34.1	2005	1,739	47.3
1992	1,279	34.8	2006	1,808	49.2
1993	1,276	34.7	2007	1,803	49.0
1994	1,405	38.2	2008	1,662	45.2
1995	1,370	37.2	2009	1,752	47.6
1996	1,436	39.0	2010	1,648	44.8
1997	1,597	43.4	2011	1,703	46.3
1998	1,590	43.2	2012	1,615	43.9
1999	1,579	42.9			

Source: USDA

U.S. Soybean Ending Stocks 1986-2012



Source: USDA

Composition of a Soybean

In processing, soybeans are cleaned, cracked, dehulled and rolled into flakes. This ruptures the oil cells for efficient extraction to separate the oil and meal components.

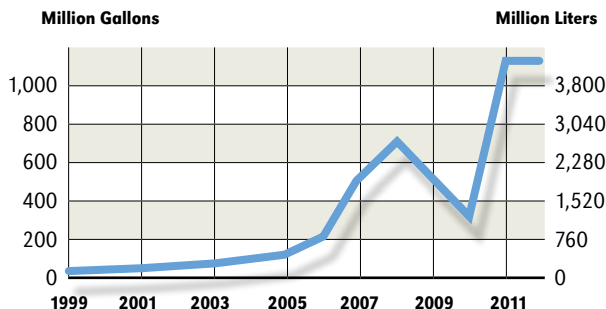
Soybean oil finds its way into food products such as margarine, salad dressings and cooking oils, and industrial products such as plastics and biodiesel fuel. **Lecithin**, extracted from soybean oil, is used for everything from pharmaceuticals to protective coatings. It is a natural emulsifier and lubricant. Lecithin is used, for example, to keep the chocolate and cocoa butter in a candy bar from separating.

After removal of the soybean oil, the remaining flakes can be processed into various edible **soy protein** products, or used to produce **soybean meal** for animal feeds. The dry (solid) portion of the bean provides a host of edible products.

The soybean is the highest natural source of dietary fiber. Eight essential amino acids are found in soybeans, which are necessary for human nutrition and are not produced naturally in the body.

Soy flour and grits are used in the commercial baking industry. They aid in dough conditioning and bleaching. Their excellent moisture-holding qualities also help retard staling. **Soy hulls** are processed into fiber bran breads, cereal and snacks.

U.S. Biodiesel Production 1999-2012



Year	Million Gallons	Million Liters
1999	0.5	1.9
2000	2	7.6
2001	5	19.0
2002	15	57.0
2003	20	76.0
2004	25	95.0
2005	112	424.0
2006	224	848.0
2007	500	1,893.0
2008	691	2,616.0
2009	545	2,063.0
2010	315	1,192.0
2011	1,100	4,162.5
2012	1,100	4,162.5

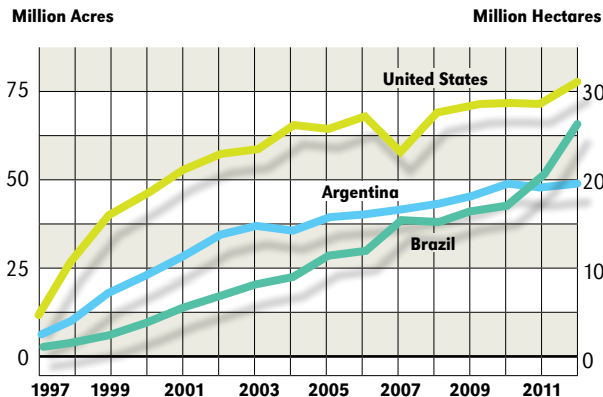
Source: National Biodiesel Board, 1 bushel of soybeans produces 1.5 gallons of biodiesel and 48 pounds of protein-rich meal.

Soybean Life Cycle in Pictures



Adoption of Biotech-Enhanced Seedstock 1997-2012

MAJOR EXPORTING COUNTRIES ONLY



UNITED STATES

Year	Total Acres (Millions)	Total Hectares (Millions)	Biotech Acres (Millions)	Biotech Hectares (Millions)	Pct Biotech
1997	70.0	28.3	8.9	3.6	12.7
1998	72.0	29.1	25.2	10.2	35.0
1999	73.7	29.8	37.1	15.0	50.3
2000	74.3	30.1	40.8	16.5	54.9
2001	74.1	30.0	52.6	21.3	71.0
2002	72.8	29.5	56.1	22.7	77.0
2003	72.3	29.3	58.6	23.7	81.0
2004	75.2	30.4	63.9	25.8	85.0
2005	72.0	29.1	62.6	25.3	87.0
2006	75.5	30.6	67.2	27.2	89.0
2007	63.6	25.7	57.8	23.4	91.0
2008	75.7	30.6	69.6	28.2	92.0
2009	77.5	31.4	70.5	28.6	91.0
2010	77.4	31.3	71.9	29.1	93.0
2011	75.4	30.5	70.9	28.7	94.0
2012	77.2	31.2	72.6	29.3	94.0

ARGENTINA

Year	Total Acres (Millions)	Total Hectares (Millions)	Biotech Acres (Millions)	Biotech Hectares (Millions)	Pct Biotech
1997	15.3	6.2	3.5	1.4	22.9
1998	17.3	7.1	10.6	4.3	61.2
1999	20.3	7.0	15.8	6.4	90.0
2000	23.7	9.6	22.5	9.1	94.8
2001	27.7	11.2	26.9	10.9	97.3
2002	31.6	12.8	31.3	12.7	99.0
2003	34.6	14.0	34.3	13.9	99.1
2004	35.6	14.4	35.3	14.3	99.3
2005	37.6	15.2	37.4	15.1	99.5
2006	38.0	15.4	37.8	15.3	99.5
2007	41.5	16.8	39.5	16.0	95.2
2008	44.9	18.2	44.7	18.1	99.4
2009	46.9	19.0	46.4	18.8	98.9
2010	48.2	19.5	48.2	19.5	100.0
2011	47.2	19.1	47.2	19.1	100.0
2012	47.9#	19.4#	47.9	47.9	100.0

Argentinian Agriculture Ministry Estimate

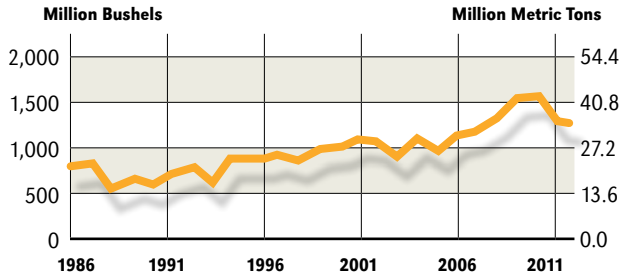
BRAZIL

Year	Total Acres (Millions)	Total Hectares (Millions)	Biotech Acres (Millions)	Biotech Hectares (Millions)	Pct Biotech
1997	32.1	13.0	0.6	0.3	2.0
1998	31.9	12.9	2.6	1.0	8.0
1999	33.6	13.6	5.0	2.0	15.0
2000	34.3	13.9	8.2	3.3	24.0
2001	39.3	15.9	11.8	4.8	30.0
2002	43.8	17.7	14.0	5.7	32.0
2003	52.6	21.3	17.9	7.2	34.0
2004	56.3	22.8	19.1	7.7	34.0
2005	54.3	22.0	26.6	10.8	49.0
2006	49.9	20.2	27.9	11.3	56.0
2007	54.4	22.0	35.8	14.5	65.9
2008	54.1	21.9	35.1	14.2	64.8
2009	56.6	22.9	40.0	16.2	70.7
2010	62.7	25.4	44.0	17.8	75.0
2011	61.8	25.0	50.9	20.6	83.0
2012	68.2*	27.6*	60.7	24.6	89.0

* CONAB Estimate

Sources: ISAAA, BIO, USSEC

U.S. Soybean Exports 1986-2012

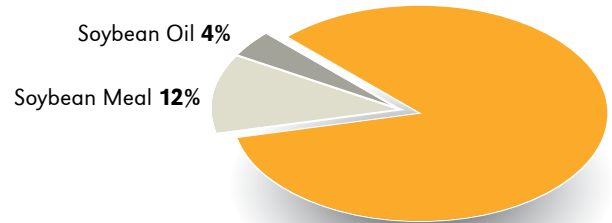


Year	Million Bushels	Million Metric Tons	Year	Million Bushels	Million Metric Tons
1986	757	20.6	2000	996	27.1
1987	802	21.8	2001	1,063	28.9
1988	527	14.3	2002	1,045	28.4
1989	623	16.9	2003	880	23.9
1990	557	15.1	2004	1,097	29.8
1991	684	18.6	2005	940	25.5
1992	770	20.9	2006	1,116	30.3
1993	589	16.0	2007	1,159	31.5
1994	838	22.8	2008	1,279	34.8
1995	851	23.1	2009	1,499	40.8
1996	882	24.0	2010	1,501	40.8
1997	872	23.7	2011	1,362	37.0
1998	805	21.9	2012	1,345	36.6
1999	975	26.5			

Source: USDA

U.S. Soybean & Soy Product Exports 2012

Whole Soybeans **84%**



WHOLE SOYBEAN EXPORTS

Customer	Value (Millions)	Customer	Value (Millions)
China	\$14,975	Egypt	\$739
Mexico	\$1,868	Turkey	\$457
Japan	\$1,129	Thailand	\$408
Indonesia	\$994	South Korea	\$395
Germany	\$868	All Others	\$2,140
Taiwan	\$768		

SOYBEAN MEAL EXPORTS

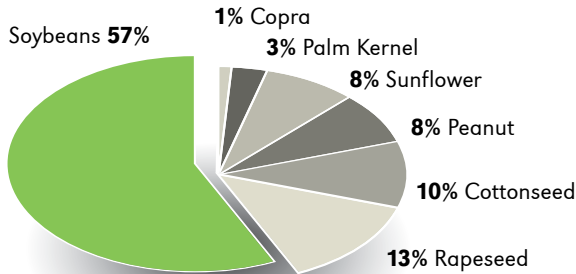
Customer	Value (Millions)	Customer	Value (Millions)
Canada	\$465	Dominican Republic	\$124
Venezuela	\$348	Egypt	\$117
Mexico	\$306	Philippines	\$115
Morocco	\$200	Japan	\$107
Ecuador	\$190	All Others	\$1,339
Guatemala	\$127		

SOYBEAN OIL EXPORTS

Customer	Value (Millions)	Customer	Value (Millions)
Morocco	\$265	Venezuela	\$40
Mexico	\$208	Guatemala	\$34
China	\$162	Canada	\$32
Colombia	\$96	Peru	\$27
Algeria	\$60	All Others	\$175
Dominican Republic	\$54		

Source: USDA

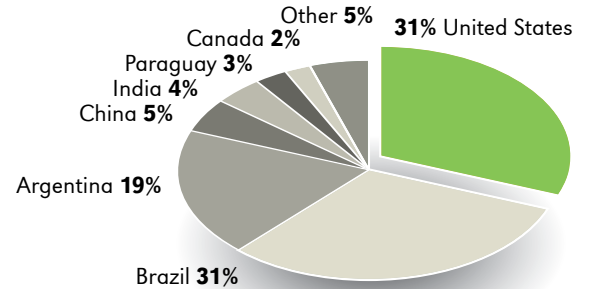
World Oilseed Production 2012



Oilseed	Million Short Tons	Million Metric Tons
Soybean	295.4	268.0
Rapeseed	66.8	60.6
Cottonseed	49.6	45.0
Peanut	41.0	37.2
Sunflower	39.9	36.2
Palm Kernel	15.7	14.2
Copra	6.3	5.7
TOTAL	514.7	466.9

Source: USDA

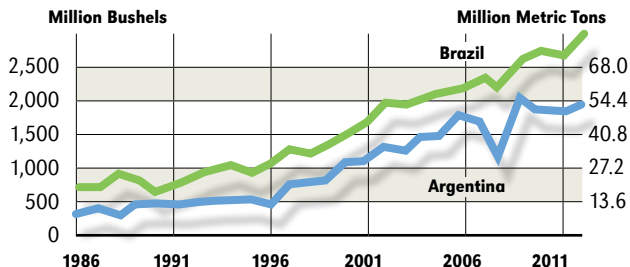
World Soybean Production 2012



Country	Million Bushels	Million Metric Tons
Brazil	3,068	83.5
United States	3,015	82.1
Argentina	1,892	51.5
China	463	12.6
India	423	11.5
Paraguay	285	7.8
Canada	181	4.9
Other	518	14.1
TOTAL	9,844	268.0

Source: USDA

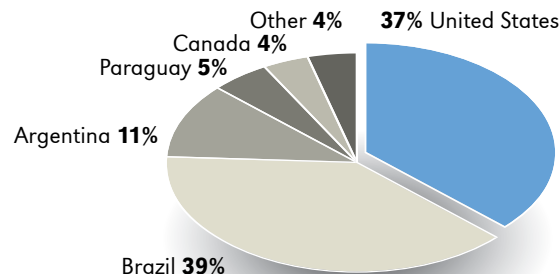
Brazil & Argentina Soybean Production 1986-2012



BRAZIL			ARGENTINA		
Year	Million Bushels	Million Metric Tons	Year	Million Bushels	Million Metric Tons
1986	636	17.3	1986	257	7.0
1987	662	18.0	1987	356	9.6
1988	853	23.2	1988	239	6.5
1989	747	20.3	1989	395	10.7
1990	579	15.7	1990	423	11.5
1991	709	19.3	1991	410	11.1
1992	827	22.5	1992	417	11.3
1993	907	24.6	1993	456	12.4
1994	952	25.9	1994	459	12.4
1995	887	24.1	1995	457	12.4
1996	1,003	27.3	1996	411	11.2
1997	1,194	32.5	1997	716	19.5
1998	1,150	31.3	1998	735	20.0
1999	1,257	34.2	1999	779	21.2
2000	1,433	39.0	2000	1,021	27.8
2001	1,598	43.5	2001	1,102	30.0
2002	1,910	52.0	2002	1,304	35.5
2003	1,874	51.0	2003	1,212	33.0
2004	1,947	53.0	2004	1,433	39.0
2005	2,094	57.0	2005	1,488	40.5
2006	2,168	59.0	2006	1,793	48.8
2007	2,241	61.0	2007	1,698	46.2
2008	2,124	57.8	2008	1,175	32.0
2009	2,535	69.0	2009	2,003	54.5
2010	2,767	75.3	2010	1,800	49.0
2011	2,443	66.5	2011	1,473	40.1
2012	3,068	83.5	2012	1,892	51.5

Source: USDA

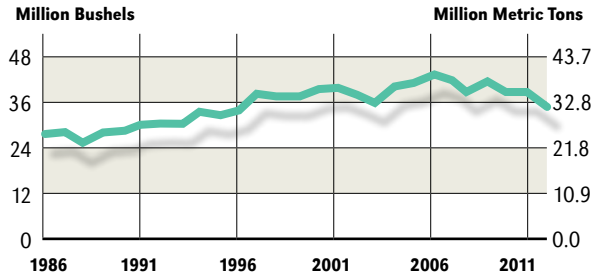
World Soybean Exports 2012



Country	Million Bushels	Million Metric Tons
Brazil	1,411	38.4
United States	1,345	36.6
Argentina	400	10.9
Paraguay	198	5.4
Canada	129	3.5
Other	158	4.3
TOTAL	3,640	99.1

Source: USDA

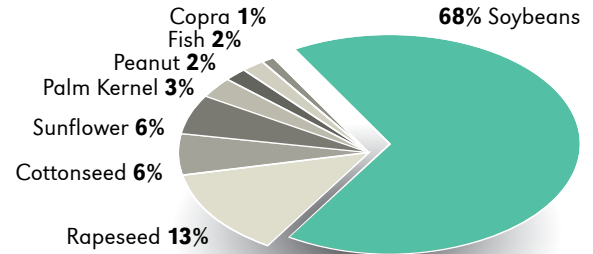
U.S. Soybean Meal Production 1986-2012



Year	Million Short Tons/ Average Price	Million Metric Tons/ Average Price
1986	27.8/\$177	25.2/\$195
1987	28.1/\$239	25.5/\$264
1988	24.9/\$252	22.6/\$278
1989	27.7/\$186	25.1/\$206
1990	28.3/\$181	25.7/\$200
1991	29.8/\$189	27.0/\$209
1992	30.4/\$194	27.6/\$214
1993	30.5/\$193	27.7/\$213
1994	33.3/\$163	30.2/\$179
1995	32.5/\$236	29.5/\$260
1996	34.2/\$262	31.0/\$289
1997	38.2/\$185	34.7/\$204
1998	37.8/\$139	34.3/\$153
1999	37.6/\$168	34.1/\$185
2000	39.4/\$174	35.7/\$191
2001	40.3/\$168	36.6/\$185
2002	38.2/\$182	34.6/\$201
2003	36.3/\$256	32.9/\$282
2004	40.7/\$183	33.0/\$202
2005	41.2/\$174	37.4/\$192
2006	43.0/\$205	39.0/\$226
2007	42.3/\$336	38.4/\$370
2008	39.1/\$331	35.5/\$365
2009	41.7/\$311	37.8/\$343
2010	39.3/\$346	35.7/\$381
2011	41.0/\$394	37.2/\$434
2012	38.5/\$435	34.9/\$480

Source: USDA

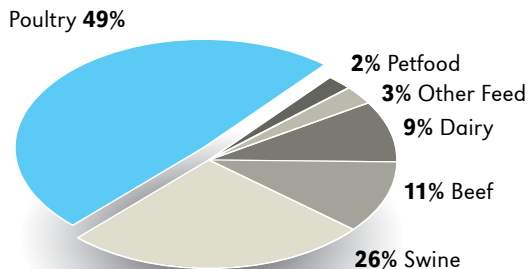
World Protein Meal Consumption 2012



Source	Million Short Tons	Million Metric Tons
Soybeans	199.5	181.0
Rapeseed	38.7	35.1
Cottonseed	17.2	15.6
Sunflower	16.6	15.1
Palm Kernel	7.5	6.8
Peanut	7.1	6.4
Fish	5.5	5.0
Copra	1.9	1.7
Total	294.0	266.8

Source: USDA

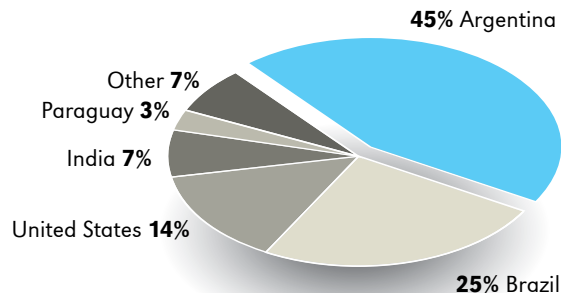
U.S. Soybean Meal **Use by Livestock** 2012



Use	Million Short Tons	Million Metric Tons
Poultry	14.5	13.2
Swine	7.7	7.0
Beef	3.4	3.1
Dairy	2.5	2.3
Petfood	0.7	0.6
Other Feed	0.8	0.7
TOTAL	29.9	27.1

Source: Based on industry estimates, USB 2008 soymeal market study, USDA

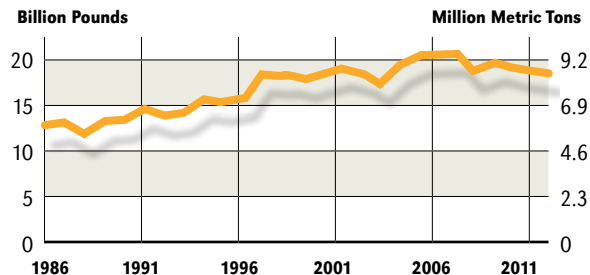
World Soybean Meal **Exports** 2012



Country	Million Short Tons	Million Metric Tons
Argentina	29.8	27.0
Brazil	16.2	14.7
United States	8.9	8.1
India	4.7	4.3
Paraguay	1.8	1.7
Other	4.3	3.9
TOTAL	65.7	59.6

Source: USDA

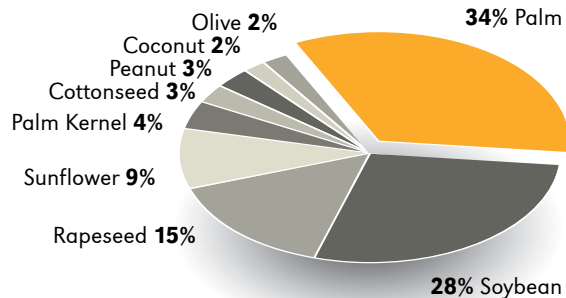
U.S. Soybean Oil Production 1986-2012



Year	Billion Pounds/ Average Price	Million Metric Tons/ Average Price
1986	12.8/\$.154	5.8/\$340
1987	13.0/\$.227	5.9/\$500
1988	11.7/\$.211	5.3/\$465
1989	13.0/\$.223	5.9/\$492
1990	13.4/\$.210	6.1/\$463
1991	14.3/\$.191	6.5/\$421
1992	13.8/\$.214	6.2/\$472
1993	14.0/\$.270	6.3/\$595
1994	15.6/\$.275	7.1/\$606
1995	15.2/\$.247	6.9/\$545
1996	15.8/\$.225	7.2/\$496
1997	18.1/\$.258	8.2/\$569
1998	18.1/\$.199	8.2/\$439
1999	17.8/\$.156	8.1/\$344
2000	18.4/\$.142	8.4/\$312
2001	18.9/\$.165	8.6/\$364
2002	18.4/\$.220	8.3/\$485
2003	17.1/\$.300	7.8/\$661
2004	19.4/\$.230	8.8/\$507
2005	20.4/\$.234	9.2/\$516
2006	20.5/\$.310	9.3/\$684
2007	20.6/\$.520	9.3/\$1,147
2008	18.7/\$.322	8.5/\$709
2009	19.6/\$.360	8.9/\$793
2010	18.9/\$.532	8.6/\$1,173
2011	19.7/\$.519	8.9/\$1,144
2012	19.0/\$.500	8.6/\$1,102

Source: USDA

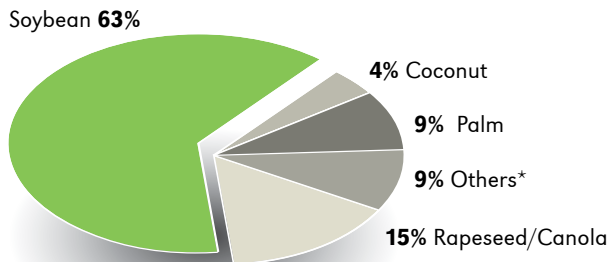
World Vegetable Oil Consumption 2012



Feedstock	Million Short Tons	Million Metric Tons
Palm	57.8	52.4
Soybean	47.8	43.4
Rapeseed	26.2	23.8
Sunflower	14.8	13.4
Palm Kernel	6.3	5.8
Cottonseed	5.8	5.3
Peanut	5.8	5.3
Coconut	4.0	3.7
Others	3.4	3.1
TOTAL	171.9	156.0

Source: USDA

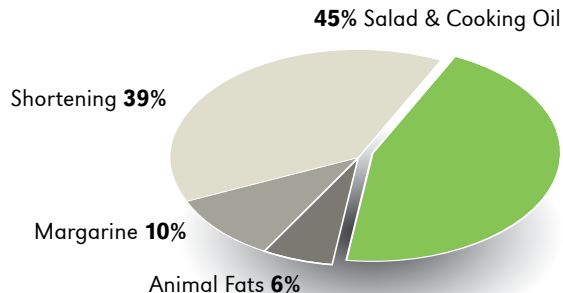
U.S. Vegetable Oils Consumption 2012



Feedstock	Million Pounds	Million Metric Tons
Soybean	17,901	8.1
Rapeseed/Canola	4,125	1.8
Palm	2,646	1.2
Coconut	1,078	0.4
Others*	2,679	1.2
TOTAL	28,428	12.9

*Other includes corn, palm kernel, peanut, sunflower, safflower and others.
Source: FAS, USDA

U.S. Edible Fats & Oils Consumption 2012



Use	Million Pounds	Million Metric Tons
Salad & Cooking Oil	10,800	4.9
Shortening	9,220	4.1
Margarine	2,320	1.0
Animal Fats	1,400	0.6
TOTAL	23,740	11.0

*Other includes corn, palm kernel, peanut, sunflower, safflower and others.
Source: ERS, USDA



The American Soybean Association (ASA) is a voluntary membership organization with dues-paying members. ASA serves as the voice of U.S. soybean farmers regarding legislative, policy and regulatory issues in Washington, DC. ASA is involved with policy matters that impact U.S. soybean farmers such as biodiesel incentives, farm bill, trade negotiations, infrastructure and regulation. ASA also invests awarded cost-share funding from USDA through the U.S. Soybean Export Council to develop export markets. ASA represents all U.S. soybean farmers on domestic and international issues of importance to the soybean industry. ASA's advocacy, educational and leadership development efforts are made possible through the voluntary membership in ASA by farmers in states where soybeans are grown.

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