

# 2017-19 STRATEGIC PLAN

#### MISSION

Invest soybean checkoff funds to maximize the value of soybeans and increase profit opportunities for Ohio farmers

### VISION

Inspire continuous innovation of the soybean industry for future generations of Ohio soybean farmers

## **Goal - EXPAND MARKETS**

Create a preference with buyers and promote efficient delivery systems that lead to increased sales of Ohio soybeans and soybean-derived products

**Objectives:** 

- Increase domestic usage of products derived from soybean oil and meal
- Increase market access for Ohio soybeans and soybean-derived products
- Increase customer awareness of the value and preference for high quality Ohio soybeans
- Increase on-farm infrastructure resources for farmers and support transportation industry partnerships

# **Goal - DRIVE INNOVATION**

Support agronomic improvements, technological advancements, and the development of new soybean products

**Objectives:** 

- Develop new soy-based products and applications
- Develop new soybean traits and technologies that increase yield and create specialty product opportunities
- Develop technologies and practices that support Ohio soybean farmers' commitment to environmental stewardship

# Goal - TRANSFER KNOWLEDGE

Develop and deliver information to soybean farmers, educate the next generation about modern agriculture, and build trust among key target audiences

**Objectives:** 

- Increase trust and understanding of agriculture among Ohio teachers and students
- Increase awareness and value of checkoff investments among Ohio soybean farmers and industry partners
- Increase awareness among key stakeholders of the impact and value of the Ohio soybean industry









